## Maximise Value at Every Stage of the **Device Lifecycle with Econocom Services**



Apple devices are designed to supercharge user productivity, secure data, and enable flexible workstyles. Our services portfolio is dedicated to helping you make the most of Apple devices across your business, ensuring the maximum return on your investment.

### Plan



We helped a leading UK pub chain conduct a comprehensive Mac Integration Review, and develop their employee device choice programme, supporting their IT team with device strategy over 280 venues.



Your Roadmap to Mac Adoption



Mac journey, and plan a tailored roadmap to seamless Apple adoption. Our comprehensive approach factors in security and regulatory requirements, as well as specific user needs, to develop a strategy that ensures success.

We assess your current environment, identify where you are on your



**Delivering Employee Device Choice** 



Own Device (CYOD) portal makes it easy for users to select the devices they prefer, and fund enhanced devices through a salary sacrifice programme. **Econocom as a Service for Impact (EASI)** 

Our EASI approach is designed to deliver a simple, optimised device

Whether you're rolling out employee device choice for the first time, or expanding an existing programme, our intuitive Choose Your





experience across your organisation. Spread device costs over 3-5 years, paying a monthly fee which includes everything from preparation and deployment to end-of-life recycling and refurbishment, helping bring your business into the circular economy while delivering financial benefits.

## In 2024, we supported over £10 million in IT

**Procure** 

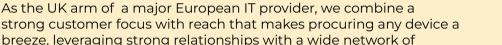
purchasing across the UK through our flexible financing solutions.



## As the UK arm of a major European IT provider, we combine a

breeze, leveraging strong relationships with a wide network of

Your UK Partner, With Reach Across Europe



suppliers to help advance your IT strategy, whether you're a pan-European enterprise, or a small, tech-focused business. **Helping Budgets go Further** 



#### To help facilitate procurement, we can offer 0% interest, 3 months of deferred payments, and much more with our in-house finance division. Our financial services work to help spread costs further,



ease the budget challenges that can come with large-scale device rollouts, and enable new approaches to procurement. Supporting Your Supply



#### Store devices with Econocom and take advantage of our



we'll deliver across Europe with secure, reliable warehousing and logistics services. **Deploy** 

pre-deployment services ahead of time. Whenever they're needed,



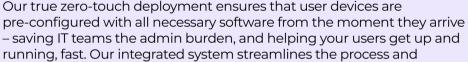
## We helped a leading UK broadcaster roll out over



**Enabling Rapid Deployment** 

2,000 Apple devices across their estate -





including recycling of old devices.







**Delivering Across Europe** 

As your single partner for IT services throughout Europe, we can help you deploy Apple devices across the continent, wherever they're needed. We even deliver direct to the door of remote workers, so they don't need to visit the office to get new devices

We roll out Apple Business Manager onto procured devices ahead of schedule, and at no cost to you, saving your team time and money, while giving you the power to easily manage your Apple estate.



As part of our support offering, we manage over 1 million devices worldwide, with 5.3 million devices monitored through our asset management services.



# Make the Most of MDM

Manage

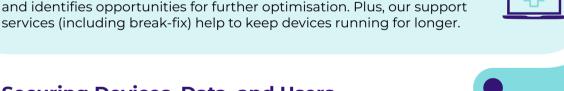


**Keeping Your Users Ahead** Ensure your users can make the most of their devices with our Mac

Health Check, which analyses the status of your Apple environment

services (including break-fix) help to keep devices running for longer.

deployment simple and seamless. With our support, your IT can stay in control from anywhere, and keep business data safe and secure.



# Securing Devices, Data, and Users



patch management using Apple Business Manager helps reduce security risks, minimise bugs, and improve stability across your Apple estate. Retire

We keep your users and their devices secure with powerful tools, including EDR, MDR, XDR, and Identity and Access Management (IAM). Proactive



#### Through our EcoSwitch programme, Econocom has refurbished over 500,000 devices using our end-of-life services, saving outgoing hardware from landfill and



Secure device collection and data destruction, compliant with European standards, eliminates the risk posed by end-of-life devices. Our drivers are vetted and our vehicles tracked from pick-up to drop-off, giving you total peace of mind.

A Greener Future for Your Devices

preventing the creation of e-waste.

**Compliant Destruction of Data** 





**Releasing Residual Value** Through our end-of-life services, we help your business enter the

circular economy. We accept the residual value of outgoing devices as collateral for future financing, allowing you to access cutting

edge technology while older hardware is refurbished.

Our device lifecycle services make it a breeze to introduce, support, and refresh Apple devices as part your IT estate. Get in touch with our expert team today to

find out how we can help you leverage the power of the Apple platform.

commitment to reducing e-waste and neiping your organisation meet critical ESG objectives, while still delivering meaningful business value.

**Ready to Get Started?** 





